

Pro Audio / Video Sales Representative

Pro Sound Service Inc, located 13 miles south of Boston in Braintree, Massachusetts, has an immediate opening in our Outside Sales Dept. for an Experienced salesperson / system designer.

Pro Sound Service Specializes in Design, Sales, Installation and Maintenance of Commercial Audio and Video system for the following markets.

- House of Worship
- Schools
- Performance, Sports and Recreation facilities
- Restaurants – Hospitality
- Entertainment Venues
- Corporate Clients

We are looking for an experienced outside sales rep to call on clients to access their needs for our service and develop system designs with complete cost's and customer sales presentations

The ideal candidate will have 5+ years' experience in the Pro / Commercial Audio and Video installation field and possess the following attributes.

- Strong knowledge of the Pro Audio / Video specifically as it pertains to our prescribed marketplace along with intimate knowledge current products and their application and use.
- The ability to effectively interface with clients ,access their desires and turn them into viable system designs that are both technically proficient and user friendly.
- Strong planning, budgetary and organizational skills with the ability to multitask in a fast paced environment and meet deadlines.
- The ability to accurately plan, design, and estimate complete system designs and to provide profitable jobs.
- Great communication skills with the ability to effectively communicate system design goals and functions both to customers and to our installation team members.
- Strong knowledge of Electrical and Mechanical installation techniques, building codes and requirements this includes **Prior construction/ installation experience with an emphasis on mechanical and electrical installation methods. If you don't fully understand how our installation crews would install the gear we sell you would have no ability to accurately estimate installation methods and their costs!**
- Strong documentation skills, CAD experience helpful but not mandatory.
- A self-starter with the ability to perform both independently and as part of a team.
- Strong MS office skills.

You will be given access to a large established customer base and provided with strong sales leads on an ongoing basis.

This is not a home theater or consumer audio job. Specific knowledge and expertise in Pro / Commercial audio is a job requirement!

Pro Sound Service respects the service that our nation's Military Veterans provide and as such strongly encourages Veterans to apply for any of our employment opportunities.

Pro Sound Service offers an exceptional compensation and benefits package which includes a base salary plus profit based commission, Short and Long term disability insurance, Company paid HMO plans.

Please reply with a complete resume including salary history/ requirements as either a word document or PDF with your name in the file title field. Address all inquiries to Sales@ProSoundService.com. Phone calls will not be accepted as a means of initial contact.

Pro Sound Service Inc is an Equal Employment Opportunity Employer